

PRICE SUBMISSION SHEET CITY OF AUSTIN 1" RIVER ROCK

SOLICITATION NO.: IFB 2200 DCM1036

BUYER: Diana McIntosh

Special Instructions:

Offerors MUST use this Price Submission Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation WILL jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Offerors are required to meet all specifications listed herein as minimum requirements and are required to submit firm fixed cost for all products under the terms of this Invitation for Bid. Prices offered on the Price Submission shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

It is the City's preference to award a single contract for these services however, the City reserves the right to reject all bids entirely or make multiple contract awards between the lowest and/or, most responsive bidders. This IFB will be awarded to the Contractor that submits the lowest responsive bid. Award shall be based on individual or groups of specific line items, cost, or any criteria deemed by the City to be most advantageous.

| | CATEGORY 1 | | | | |
|----------|---|-------------------------|--|--|--|
| Item No. | | SINGLE POINT OF CONTACT | | | |
| | Please provide your single point of contact as specified in the Scope of Work | | | | |
| 1.1 | Name: | | | | |
| | E-mail Address | | | | |
| | Office Phone Number | | | | |
| | Cell Phone Number | | | | |

CATEGORY 2 RIVER ROCK

| RIVER ROCK | | | | | | | |
|------------|---|-----------------|------|------------------------------|---------------------|----------------|------------|
| Item No. | Item Description | MFG Name | Unit | Estimated Annual Quantity | Unit Price | Extended Total | |
| 2.1 | 1" River Rock (Delivered) Picked up at the Contractor's Site | Texas Materials | tons | 2,947 | \$30.75 | \$ | 90,620.25 |
| 2.2 | 1" River Rock (Delivered) Glen Bell Service Center 3907 S. Industrial Dr. Austin, TX 78744 | Texas Materials | tons | 4,288 | \$27.65 | \$ | 118,563.20 |
| 2.3 | 1" River Rock North Service Center 10414 McKalla Place Austin, TX 78758 | Texas Materials | tons | 1,792 | \$27.95 | \$ | 50,086.40 |
| 2.4 | 1" River Rock (Delivered) Motheral Yard 11100 Motheral Drive Austin, TX 78753 | Texas Materials | tons | 1,792 | \$27.85 | \$ | 49,907.20 |
| 2.5 | River Rock (Delivered) Various Fire Stations as needed Austin, TX | Texas Materials | tons | 500 | \$29.38 | \$ | 14,690.00 |
| 2.6 | River Rock (Delivered) Additional City of Austin Locations as needed Austin, TX | Texas Materials | tons | 500 | \$30.25 | \$ | 15,125.00 |
| | | · . | | TC | OTAL FOR CATEGORY 2 | \$ | 338,992.05 |

CATEGORY 3 - ADDITIONAL PRODUCTS
(FOR INFORMATIONAL PURPOSE - PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)

The City reserves the right to purchase and add additional items not specified in Category 2 above to the contract. Please provide any other products or catalog items you will provide the City and the prices you would charge. This information will not be used in the evaluation of the quote and is for informational purposes only. There is no guarantee of purchase. A quote of zero ('0') will be interpreted by the City that the additional products or catalog items will be sold at the Manufacturer's Suggested Retail Price. A 'no quote' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items. This information is for informational purposes only and will not be evaluated. The City does not guarantee the purchase of any additional products.

| ITEM NO. | ITEM DESCRIPTION | Unit of Measure | UNIT PRICE |
|----------|--|-----------------|-------------|
| 3.1 | Flat Rate for Emergency Deliveries which shall be made within 24-Hours after the order is placed or as mutually agreed between the Contract Manger or Department Designee and the Contractor | PER TRUCK | \$ 572.95 |
| 3.2 | Flat Rate for partial deliveries from a single truckload to be made at more than one location. | PER TRUCK | \$ 850.35 |
| 3.3 | | | \$ - |
| | TOTAL FOR CATEGORY 3 | | \$ 1,423.30 |

CATEGORY 4

DISCOUNT OFF MANUFACTURER SUGGESTED RETAIL PRICE (MSRP) LISTS FOR NON-SPECIFIED PRODUCTS (FOR INFORMATIONAL PURPOSE)

The City may wish an Offeror provide additional products as they relate to this contract. In order to be paid for those additional products, provide manufacturers name and catalog numbers for the additional products you can provide the City. Indicate the minimum percentage discount or maximum markup to costs you can provide the City for these products. The percentage discount(s) or markup(s) listed shall be fixed throughout the term of the Contract including any subsequent renewal periods.

This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary. Indicate the minimum percentage discount from MSRP to costs you can provide the City for these products. A 'no quote' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items.

| ITEM NO. | ITEM DE | SCRIPTION | DISCOUNT FROM MSRP | |
|----------------|--------------------------------------|----------------------|--------------------|--|
| | Name | | 0% | |
| | Name | | 0% | |
| 4.3 | Name | | 0% | |
| | | DELIVERY TERMS | | |
| DELIVERY | METHOD: ☐ COMMON CARRIER (FedEx,UPS) | ☑VENDOR DELIVERY | | |
| COMPANY NAME: | | Serna's Trucking LLC | | |
| <u>SIG1</u> | NATURE OF AUTHORIZED REPRESENTATIVE | Clardea Sens | | |
| EMAIL ADDRESS: | | Serna.trucking@ | <u>Qamail.com</u> | |